



## GSFC AGROTECH LIMITED

(Wholly owned subsidiary of GSFC Ltd.)

No. GATL/Seed/SY/2020-21/002

11.02.2020

To,

**Sub: E-Tender invitation for “Procurement of certified Soybean seeds for its marketing in Sardar brand during Kharif- 2020 in Gujarat & Other States”**

Dear Sir,

GSFC Agrotech Limited (GATL), Vadodara is a wholly owned subsidiary company of Gujarat State Fertilizers & Chemicals Limited & intends to procure **710 MTs** Certified Soybean Seeds in ‘Sardar’ brand for its marketing through GATL/GSFC depots & dealer network in Gujarat, Maharashtra, Rajasthan & MP states during Kharif-2020 with the terms & conditions mentioned at Annexure- I. The variety and area wise details are as given below.

Variety	Gujarat	Rajasthan	MP	Maharashtra	Total(Qty in MT)
JS335	50	30	10	250	340
JS9560	25	15	260	10	310
JS9305	5	5	30	10	50
JS2034	0	0	10	0	10
TOTAL	80	50	310	270	710

**Procedure for submission:**

Bids are invited for Procurement of certified Soybean seeds for its marketing in Sardar brand during Kharif- 2020 in Gujarat & Other States”

Bidders are advised to go through the entire tender document and then submit the required details in Table 1 and Table 2 (technical bid) attached herewith for pre qualification of vendors.

The bidders will submit the duly signed Technical Bids in a separate envelope marked as **“Offer for Procurement of certified Soybean seeds (Technical Bid)”**. Technical Bid indicating technical terms (Part-A) & commercial terms (Part-B) is enclosed at **Annexure-I**.

Technically qualified bidder shall only be approved for opening of financial offer. Price Bid of Bidder not technically qualified by GATL shall not be approved for opening of price bid.

**Bidders have to submit Price bid in Electronic form only on n-procure website till the Last Date & time for submission. Offers in physical form (Financial Bid) will not be accepted in any case.**

GATL Corporate Office : GATL Building, 2<sup>nd</sup> Floor, Opp. Vishwa Mandir, Fertilizernagar,  
P.O. Fertilizernagar - 391 750, Dist. Vadodara, Gujarat. **Phone** : (O) +91-0265-3093661

**Email** : gsfcagrotech@gsfcltd.com, **Website** : www.gsfcagrotech.com

CIN No. : U36109GJ2012PLC069694

Envelope for Technical Bid should be properly sealed and same may be submitted to the below mentioned address so as to be received on or before 28.02.2020.

To,  
Renu Bhatt  
Jt. CEO  
GSFC Agrotech Limited, GATL Building  
PO : Fertilizernagar-391750,  
Dist. Vadodara, Gujarat, India

If you have any query regarding this, please feel free to contact either by email: [seed@gsfc ltd.com](mailto:seed@gsfc ltd.com), [jssolanki@gsfc ltd.com](mailto:jssolanki@gsfc ltd.com), [psundriyal@gsfc ltd.com](mailto:psundriyal@gsfc ltd.com) or by phone: 0265-3093968, Mobile: 7573915900 (J S Solanki) 7573915907 (Prashant Sundriyal).

Thanking you,



Yours faithfully,  
For GSFC Agrotech Limited,



Chief Executive Officer



## **GSFC Agrotech Limited**

### **ANNEXURE- I (Technical Bid)**

Terms & conditions for procurement of certified soybean seeds are as under.

#### **Part- A : Technical Terms**

1. GATL intends to procure **710 MT** certified soybean seeds variety JS-335, JS-9560 & JS-9305 for sales during Kharif-2020 in Gujarat, Maharashtra, Rajasthan & MP states. Depending on demand, the company may change the quantity up to  $\pm 20\%$ . The variety and area wise details are as given below.

Variety	Gujarat	Rajasthan	MP	Maharashtra	Total(Qty in MT)
JS335	50	30	10	250	340
JS9560	25	15	260	10	310
JS9305	5	5	30	10	50
JS2034	0	0	10	0	10
TOTAL	80	50	310	270	710

2. You shall supply certified soybean seed dully certified by State Seed Certification Agency & required to pack in 'Sardar' brand in standard packing of 25 / 30 Kg capacity of good quality HDPE bags (As per State Seed Certification Agency norms) printed both side by three/ four colors along with producer's label/tag and a packet of Seed dresser-thirum inside of the bag. The cost of packing materials (bag, tags, lead seal etc.) and seed dresser-thirum shall be borne by you.

2.1 You shall as per the provisions of the Seed Act, 1966 & rules thereof, mention the following wording on certified Soybean Seed bags and also customer care numbers of GSFC/GATL as per detail below.

State	Produced & Packed by	Marketed by
Gujarat	Supplier	GSFC Agrotech Limited, PO : Fertilizernagar - 391 750 Dist. Vadodara, Gujarat
Other states	Supplier	Gujarat State Fertilizers & Chemicals Limited, PO : Fertilizernagar - 391 750 Dist. Vadodara, Gujarat

#### **For Customer Care**

For Consumer Complaints Contact: Compliance Officer, Tel. No. (0265) 3093378  
email : seed@gsfcld.com

2.2 GATL will provide you a design of bag & you shall get it approved from concerned State Seed Certification Agency & send sample bag to us before printing for ratification at our end.

2.3 In case of bag/tag is of inferior quality & not acceptable to us, GATL will supply bag/tags & charges of bags/tags will be deducted from your bill.

3. The seeds are produced and packed by you. You will be responsible for quality of seed, which includes genetic and physical purity, germination and moisture content as per the Seed Act, 1966 and seed norms of Govt. of India. The required testing for quality of seeds will be done by you. You will supply only quality seeds, meeting the seed standards specified under the Seed Act, 1966. Any complaint in this regard received from the farmers / Govt. authorities after sales will be attended by you and any claim arising there from, shall be settled by you, without recourse to GATL.



4. You will only supply fresh seed stock and GATL representative will supervise processing, packing, storage, dispatch etc. of Certified soybean seeds as per Seed norms of State Seed Certification Agency.
5. You shall be liable to show authentic records pertaining to source of the breeder / foundation/ certified seeds including list of seed growers, registration, payment of fees/ charges, etc. whenever so desired by GATL and Government officials.  
  
5.1 You will issue authority letter (Principal Certificate) or such other documents to GATL / GSFC or their authorized distribution channel for obtaining license for undertaking sales of seeds.
6. You shall have to follow the procedure and norms of certified seeds for production, processing, packing etc. as per Seed Act, 1966 for the seeds to be supplied to GATL.
7. GATL will give detailed dispatch plan to you prior to the season for dispatch of seeds on FOR basis at any destinations of Gujarat & other States.
8. You shall allow GATL / GSFC representative to supervise processing, packing, storage, dispatch etc. of certified soybean seeds at your premises.
9. You may also quote rates for supply of seed in neighboring states viz. Gujarat supplier can quote rate for Rajasthan, MP & Maharashtra, as some of the varieties are accepted and being grown by the farmers of are common.
10. You shall confirm the submission of tender by mail. ([seed@gsfc ltd.com](mailto:seed@gsfc ltd.com))

**Part- B: Commercial Terms.**

1. You are requested to submit your offer rate on **FOR basis given to GATL** in prescribed format keeping in mind your cost of production, packing materials, transportation so that during selling in Kharif-2020 GATL/GSFC Depots / dealer's network in Gujarat & other state can sell these seeds at competitive & prevailing market price at that time & it is expected that the market retail sales price should match with other company.
2. The rates will be inclusive of all taxes and FOR delivery at any destinations in concerned state.
3. Supplier will supply the certified soybean seeds to GATL in "Sardar" brand at any destinations in Gujarat & other States on FOR basis.
4. Payment Terms and conditions will be finalized at the time of Negotiation.
5. Supplier will supply material to GATL on no Sales Return basis in all other states ( MP, Rajasthan, Maharashtra) except Gujarat.
6. Supplier will supply material to GATL on 10 % Sales Return basis in Gujarat. Quantity remained unsold at the Company's sales outlet after completion of season then Supplier will accept maximum 10% unsold stock of supplied quantity. Loading / Unloading and transportation will be borne by Supplier.
7. All the local taxes / levies applicable at the consignee's destination shall be borne by you.
8. Transit Risk: transit Risk shall be the supplier's responsibility.

9. You shall raise the bills/invoices of the quantity dispatched to GATL/GSFC at the time of dispatch and submit it to GATL along with acknowledged receipt of seeds.
10. GATL reserve the right to accept or reject any or all quotations without assigning any reason or to award contract to one or more parties.
11. Rates quoted with any deviation in stipulated terms will make your tender invalid.
12. In case of any dispute arise regarding interpretation of commercial terms & conditions, the verdict of CEO shall be final and binding to you.
13. Jurisdiction: Any dispute arising out of the contract, if entered into with you shall be subject to Vadodara jurisdiction.

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**Declaration by the seed supplier**

I hereby declare that I have read & understood the technical terms (Part-A) & commercial terms (Part-B) of the tender and accordingly offer rates are quoted by us.

Date :

Place :

Signature & Stamp



**GSFC Agrotech Limited**

**ANNEXURE- I**

**Technical Bid: Table -1**

Types	Sr.	Registration Details	To be filled up by bidder		
<b>GENERAL</b>	1.1	Name of seed supplier / Company			
	1.2	Registered Office Address			
		Telephone No. Land line			
		Mobile Number			
		Email ID			
	1.3	Name of Contact person			
		Mobile Number:			
		Email ID			
	1.4	Nature and Type of works for which registration is sought eg. Supply of seeds			
	1.5	Details of work, quantity & value			
1.6	Maximum value of single crop seed supply work executed so far				
	i) Which year				
	ii) With which organization				
<b>MANAGEMENT / ORGANIZATIONAL ASPECTS</b>	2.1	Type and Year of establishment			
	2.2	Nos. of employees			
	2.3	PAN No. (Attach Copy)			
		MSME Certificate (Attach Copy)			
		GST No. (Attach Copy)			
	2.4	Details of tie up / MoU with other Organization			
	2.5	List of major seed supply work executed during last three years (Attach separate sheet)			
<b>STATUTORY &amp; LEGAL ASPECTS</b>	3.1	State wise Seed license No. (attach copies)			
	3.2	Readiness for sales license / marketing permission from Govt. for concerned state.			
<b>FINANCIAL ASPECTS</b>	4.1	Last three years financial parameters as per your balance sheets ( pl. attach relevant document)	1	2	3
		i) Years	16-17	17-18	18-19
		ii) Turn over			
		iii) Profit			
		iv) Net Assets			
		v) Current Assets			
		vi) Current Liabilities			
		vii) Debt			
	4.2	Income Tax Clearance Certificate (Current Year) pl. attach the certificate			

**GSFC Agrotech Limited**

**Technical Bid: Table -2**

<b>Sr. No.</b>	<b>Particulars</b>	<b>Unit</b>	<b>Enter information</b>	<b>Weight age (%)</b>
<b>A</b>	Experience in no. of years for supply of seeds (having value above Rs.1 cr per annum) Please attach relevant documents.	No. of years		20
<b>B</b>	Tie up with Govt. institute or corporate company/ companies. (pl. write names & Attach relevant documents).	Nos.	1. _____ 2. _____	15
<b>C</b>	Average of last 3 years turn over (Rs. crore / annum).	Rs. in crore		20
<b>D</b>	Maximum amount of total seed supply work executed during 2019-20. Please attach relevant documents	Rs. in crore		20
<b>E</b>	Maximum amount of Certified Soybean seed Supply job executed during 2019-20. Please attach relevant documents	Rs. in crore		25

Please send the hard copies of attached documents to following address.

Renu Bhatt, Jt. CEO, ADC Building, GSFC Agrotech Limited, GATL Building, P O Fertilizernagar. Pin: 391 750, Dist Vadodara, Gujarat, India.

**Declaration by the seed supplier**

I hereby declare that I have read & understood the above technical terms ( Part-A) & commercial terms (Part-B) of tender and accordingly offer rates are quoted by us as.

**Date :**

**Place :**

**Signature & Stamp**