

## **EXPRESSION OF INTEREST**

**NOTICE OF INVITING EXPRESSION OF INTEREST FOR OUTSOURCING THE SERVICES OF PROVIDING TUGS, PILOT & ALLIED MARINE SERVICES TO GSFC FOR BERTHING AND DEBERTHING OF PHOSPHORIC ACID, AMMONIA AND OTHER CARGO VESSELS AT GSFC SIKKA JETTY, JAMNAGAR, GUJARAT.**

**ABOUT GSFC :**

GUJARAT STATE FERTILIZERS & CHEMICALS LIMITED (GSFC), established in 1962 by the Government of Gujarat, is a premier multi product multi locational Chemicals and Fertilizers manufacturing Company, with state of art infrastructure and manufacturing facilities. Company has completed 60 years of illustrious and challenging journey as a reliable Indian chemicals and fertilizers manufacturer with capability of producing quality products.

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**INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR OUTSOURCING THE SERVICE OF PROVIDING TUGS, PILOT & ALLIED MARINE SERVICES TO GSFC FOR BERTHING AND DEBERTHING OF PHOSPHORIC ACID, AMMONIA AND OTHER CARGO VESSELS AT GSFC SIKKA JETTY.**

**EOI No.: GSFC/EOI/001**  
dated : 03.05.2023

**EOI available for download :-** from 03.05.2023 to 31.05.2023  
**Last date & time of submission :-** 31.05.2023 (upto 17:00 Hrs)

GSFC invites EOI from experienced and reputed firms for Outsourcing the service of providing Tugs, Pilot & Allied Marine Services to GSFC for berthing & De berthing of Phosphoric Acid, Ammonia and other cargo vessels at GSFC Sikka Jetty, Jamnagar, Gujarat, India.

Interested and eligible firms have to submit their application as per format at “Annexure 1” (Format for Application) duly filled, signed & stamped along with requisite documents through E-mail on – [eoigsfcltd.com](mailto:eoigsfcltd.com) .

No proposal will be entertained if it is received after due date and time of submission of EOI.

**Terms and Conditions :**

1. EOI should be submitted in the prescribed format only.
2. EOI received after due date and time shall not be accepted under any circumstances. No further correspondence on such responses shall be entertained.
3. EOI submitted should be free from correction, over-writing, use of white Ink etc. However, if any correction is inevitable, the same be authenticated with signature and seal of the firm.
4. All the information/details required should be properly filled in EOI and no column / field should be left blank or should not be filled with ambiguous/ incorrect details.
5. Each page of EOI (**including Annexure**) should be dated and signed along with seal of the firm.
6. The firm has to comply with mutually agreed non-disclosure agreement in the event of placement of order.

**For any query please contact:**

GSFC at 0288 – 2349254 / 0265 – 3093357 during office hours ( 9 a.m. to 4 p.m.) or email at [dithanki@gsfcltd.com](mailto:dithanki@gsfcltd.com) / [jimajmudar@gsfcltd.com](mailto:jimajmudar@gsfcltd.com) Query if any to be sent immediately but not later than 30<sup>th</sup> May,23, i.e. one before the due date of closure of EOI. However, queries for discussion during pre-bid meeting should be forwarded on or before 22<sup>nd</sup> May,23.

**Important Notes:-**

- i. For the purpose of this EOI ‘Firm’ means a proprietary/partnership/LLP firm and a legal entity recognized under Indian laws, and in case of a foreign company, should be registered under the laws of such foreign country and eligible to participate in Government of India bid process.
- ii. The firm shall not be in the list of entities blacklisted/ barred from participating in any tender of Government of India or Government of Gujarat or any PSUs. Interested and eligible entities like proprietor/partnership/LLP firms may download the EOI from GSFC website link <https://www.gsfclimited.com/tendering> and may submit their application in the format prescribed in EOI along with all supporting documents on e-mail id [eoigsfcltd.com](mailto:eoigsfcltd.com).

- iii. Applicants may regularly visit the above website to keep themselves updated regarding clarification/amendments/ time extension etc., if any against the above EOI.

**For Gujarat State Fertilizers & Chemicals Limited**

**Sd/-**

**Senior Vice President (MM)**

**FORMAT OF APPLICATION**

1. Name of the Firm:

2. Registration No. of the Firm:

3. Date of Registration of the Firm:

4. Details of Head Office &amp; Branch Office (s):

(Enclose Self attested copy of Registration/Constitution Certificate)

5. Head Office:

Address	Date of establishment	Contact person / Mobile number/Landline Nos./Fax	E-Mail

Branch Office 1:

Address	Date of establishment	Contact person / Mobile number/Landline Nos./Fax	E-Mail

(Insert information for additional Branch office(s), if any)

6. Details of Directors/Proprietor/existing Partners:

Sl. No	Name of the Director/Proprietor/ Partner(s)	Membership no.	Membership status	Date of joining the firm
1.				
2.				
3.				

Indicate the details of partners with longest association with the firm as below:

Name of the partner -

Association as partner since date -

**Date:****Place:****Signature of the Authorized Signatory of  
the Firm with seal / stamp**

7. Details of contracts executed in implementation of services listed in Para 2 of Annexure D  
(Scope of Work) :

(Kindly enclose WO copies/Work done certificates)

Sl. No	Name of the Client/Company	Nature of Work (services as listed in Para 2 of Annexure D)	Year of Work Order	Year of Completion of Service	Remarks/ Recommendation received from the Client
1.					
2.					
3.					

8. Details of Overall financial strength of the firm for last three years

				(Rs. in Lacs)
Sl. No	Parameter	2022-2023	2021-2022	2020-2021
1.	Turnover			
2.	Net profit			

9. PAN No. of the Firm:

10. GST Registration No. of Firm:

**Date:**

**Place:**

**Signature of the Authorized Signatory  
with seal / stamp**

### EVALUATION CRITERIA FOR SHORT LISTING OF SERVICE PROVIDER

Evaluation Criteria for short listing of the Service provider shall be as follows :

*\*Evaluation will be for individual services as listed in Para 2 of Annexure D (Scope of Work).*

Sr. No	Criteria	Weightage (Marks)	Remarks
1	Director/ Partner	10	If director/ partner holds Master – FGM COC, higher score shall be given.
2	Ex-GSFC pilot	10	If pilot has experience of vessel berthing / deberthing at GSFC Sikka jetty, higher score shall be given. The age of pilot should not be more than, prescribed as per the norms of DGS.
4	Age of tug	30	Newer the tugs proposed at the time of commencement of work, higher the score. Age of tug when less than 05 years is put to service than it will be considered full marks. 0-5 = 30 marks 6-10 =20 marks 11-15 =15 marks 16 to 20 = 10 marks
5	Number of tugs (broad specifications to be mentioned)	30	The bidder who has ownership of 2 or more nos. of 30 BP azimuth or similar maneuvering capacities and 5 or more nos. of 15 BP Tugs than he will get 30 marks  If he owns 1 30 BHP azimuth or similar maneuvering capacity tug and 2 number 15 BP tug than he will get minimum, i.e.15 marks. For other cases marks will be as per GSFC's discretion
6	Number of pilots	20	The firms should have minimum 2 numbers FGM-Master Mariner having experience of piloting for minimum one year of berthing/un berthing. 2 Pilots – 10 marks 3 or more pilots – 20 marks
	<b>TOTAL</b>	<b>100</b>	



\*\* The sufficiency of manpower and financial criteria will be decided for any intended category by GSFC internal committee. The firms may be given full/appropriate marks on case to case basis.

- (a) In order to qualify for short listing, vendor has to secure minimum 45 marks.
- (b) In case sufficient number (not less than 3) of vendors do not qualify for short listing, the GSFC committee may take an appropriate decision as may deem fit.
- (c) The intent is to avail services from capable firms.

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**DOCUMENTS TO BE SUBMITTED IN THE RESPONSE**

- 1) Filled in Application Form as per “**Annexure-1**”
- 2) All the Supporting documents confirming Qualification requirements.
- 3) Covering Letter as per “**Annexure E**”.
- 4) Company Profile as per “**Annexure F**”.
  - **Form 1** - General Information
  - **Form 2** - Summary Sheet: Organization Structure/ Legal Status/ Current Contract Commitments / Works in Progress
  - **Form 3** - Financial Capability (Annual Report of last three years)/ Valid Credit rating certificate from reputed credit rating agency.
  - **Form 4** - Litigation / Arbitration History having material impact
- 5) Details on available facilities and services “**Annexure G**”.

**TERMS & CONDITIONS**

**1. Objective Of The EOI:**

- 1.1 Expression of interest is invited from eligible and capable reputed firms for providing services as listed in Para 2 of Annexure D (Scope of Work).
- 1.2 Gujarat State Fertilizers & Chemicals Limited will avail their services as per requirements.
- 1.3 Vendors responding to the EOI and selected by the GSFC, upon submission of all relevant documents, shall qualify to be short listed to receive limited tender.
- 1.4 No formal invitation shall be extended to the vendors for the purpose of opening of EOI.
- 1.5 GSFC reserves the right to reject any or all of the responses/applications, in part or full, received without assigning any reason whatsoever.

**2. Important Dates:**

**EOI available for download :- from 03.05.2023**

**Last date & time of submission :- 31.05.2023 (upto 17:00 hrs)**

3. All Responses are to be submitted at our e mail id : [eoig@gsfcld.com](mailto:eoig@gsfcld.com) . Maximum capacity for submitting the attachment through e mail is 35 MB per each mail. If respondent is interested in submitting documents having size more than 35 MB, they can send their response in multiple e mails.
4. It is the vendor's responsibility to comply with the system requirement i.e. hardware, software and internet connectivity at vendor's premises to access the e-tender website. Under any circumstances, GSFC shall not be liable to the vendors for any direct/indirect loss or damages incurred by them arising out of incorrect use of the e-tender system or internet connectivity failures.

**5. Evaluation Process**

- 5.1 Response from the vendors will be shortlisted based on the evaluation criteria given in this document at Annexure A.
- 5.2 The minimum evaluation process is to identify the capable firm for empaneling them in GSFC vendor list.
- 5.3 GSFC shall evaluate proposals of the Vendors and all supporting documents & documentary evidence. GSFC may seek additional documents as it deems necessary.
- 5.4 The decision of the GSFC Committee in the evaluation of proposals to the Expression of Interest shall be final. No correspondence will be entertained outside the evaluation process of the Committee.
- 5.5 GSFC reserves the right to reject any or all proposals, in part or full.

**6. Fraudulent Practices**

The highest standard of ethics should be observed during filing of response to EOI. The firm shall not be eligible to participate, where it has been determined to have engaged in corrupt or fraudulent practices. In this regard decision of GSFC will be final and binding on the Vendors.

**7. Cost Of Response To EOI**

The Vendors shall bear all the costs associated with the preparation and submission of its proposal, and GSFC will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation process including cancellation of the EOI.

**8. Content of Response To EOI Documents**

The Vendors are expected to examine the EOI documents carefully, including all instructions, forms, terms and specifications. Failure to furnish all required information may result in rejection of the application. GSFC's decision in this regard is final and binding to all.

**9. Clarification On Response**

To assist in examination, evaluation and comparison of applications, GSFC may at its discretion, seek from the vendors individual clarification, if so required. The request for clarification and the response shall be in writing or e-mail.

**10. GSFC's Right To Accept Or To Reject Applications**

GSFC reserves the right to accept or reject any or all the Applications, either in part or full without assigning any reasons thereof, whatsoever. In case of any dispute GSFC's decision in the matter shall be final and legally binding on the Vendors.

11. The Vendor's Response to GSFC and any annotations or accompanying documentation shall be in English Language only.

12. All copies of documents submitted along with EOI should be clear, legible and self certified by the Authorized representative of the Vendor.

13. GSFC reserves the right to physically check the original documents / certificates, the copies of which are submitted along with EOI.

14. The Response shall be signed by a duly authorized officer of the firm who is responding to the EOI, and in the case of a corporation, seal or stamp, or otherwise appropriately executed under seal / stamp.

15. Vendors shall clearly indicate their legal constitution and furnish documentary evidence thereof by way of authenticated copies of relevant documents and the person signing the proposal shall state his capacity and also the source of his authority to bind the vendors. The power of Attorney or authorization, or any other document constituting adequate proof of the authority of the signatory to bind the vendors, shall be annexed to the proposal submitted. GSFC may reject out- right any Response unsupported by adequate proof of the signatory's authority.

16. The documents of Response must be submitted complete in all respects. Incomplete/late Responses would be rejected.

17. GSFC expects that the Response should meet the Qualifying requirements as stipulated in this document without any deviations and exceptions.

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## **SCOPE OF WORK**

1. The Service Provider, henceforth be called vendor shall undertake the services as listed in para 2 below, for Gujarat State Fertilizers & Chemicals Limited (GSFC). For the services, the accepted norms as specified in the tender will have to be adhered to.
2. Outsourcing the service of providing Tugs, Pilot & Allied Marine Services to GSFC for berthing & Deberthing of Phosphoric Acid, Ammonia and other cargo vessels at GSFC Sikka Jetty, Jamnagar. Service provider shall arrange for Two tugs of minimum 15 Ton BP each - twin engine & twin propulsion registered under IV /MS and One tug of minimum 30 BP with azimuth propulsion or similar maneuvering capabilities, one mooring boat and one patrol-cum-pilot boat for ISPS and pilot embarkation /disembarkation. If vessel is registered under IV, conditional survey by any IACS class once a year is done starting from the commencement of services and acceptable to empowered committee / GSFC, it can be accepted for initial period of 5 years and extended upto further 5 years.

Copy of latest Bathymetric chart of Sikka Jetty is available on following link.

<https://www.gsfclimited.com/Content/writereaddata/Portal/Document/latest Bathymetric chart of Sikka Jetty.pdf>

### **3. Eligibility Criteria:**

- a) The bidder must be a registered Indian firm dealing with marine /shipping /ports activities.
- b) Bidder should own minimum 03 tugs as per required specifications / crafts or one foreign going ship with age not more than 20 years.
- c) The firms should have minimum 2 numbers FGM-Master Mariner having experience of piloting for minimum one year of berthing/un berthing.

### **4. Qualifications of the pilot employed by service provider :**

- Individuals holding Certificate Of Competency (COC) as Master (FG) issued by GOI or recognized by GOI with at least 1 year experience as Chief officer/master or cumulative. And license issued by GMB or other equivalent competent authority at any port to act as Marine Pilot.
- It is desirable that the Pilot has experience of piloting at direct berthing port for handling ships of 33000 MT DWT and above.
- Proficiency in English language and basic knowledge, understanding and ability to Speak in Hindi or Gujarati.
- Physically and medically fit to undertake a Marine Pilotage operation.
- Ability to stand-up to Masters of ships and render advice in ship-handling and local conditions.
- For engagement on tankers / LPG /Ammonia /Phosphoric Acid as representative of

GSFC, requisite safety course, e.g. Gas, Chemical or Petroleum (Oil) Tanker Safety Course to be done.

## 5. Financial Worth:

The bidder should be able to provide proof of its financial worth at least Rs.5 crores by the way of a net worth certificate issued by chartered accountant with UDIN or solvency certificate from a nationalized or scheduled bank in order to sustain and ensure smooth marine operations at GSFC Sikka Port for at least 3 months.

The invitation of proposals is open to all entities registered in India as well as abroad, who fulfill the criteria as specified below:

- For the purpose of this EOI 'Firm' means a proprietary/partnership/LLP firm and a legal entity recognized under Indian laws, and in case of a foreign company, should be registered under the laws of such foreign country and eligible to participate in Government of India bid process.
- The firm shall not be in the list of entities blacklisted/ barred from participating in any tender of Government of India or Government of Gujarat or any PSUs.
- The said legal entity should have been in existence for a period of at least 3 years on the date of submission of proposal as evidenced by the documents submitted by such entity in its proposal.
- All the criterions mentioned must be satisfied by vendors, as on date of submission of EOI response. Response must include all the supporting documents confirming the same. Failing to do so may disqualify the Vendors for subsequent stages of the tendering process.
- The vendor should furnish the annual the annual accounts & income tax returns for last 3 years along with solvency certificate issued by bank as per the format appended here-under.

### (FORMAT FOR SOLVENCY CERTIFICATE) ( on Bank's Letter Head )

REF. NO:..... DATE:...../...../.....

To Whomsoever Concerned

*This is to certify that to the best of our knowledge and information, M/s \_\_\_\_\_ (Bidders name with complete address), a customer of our Bank, is respectable, and is capable of executing orders to the extent of Rs \_\_\_\_\_ (Rupees \_\_\_\_\_). M/s \_\_\_\_\_ have been our customer since \_\_\_\_\_ to date and has been granted the following limits, at present, against various facilities granted by the Bank: ..... This certificate is issued without any guarantee, risk or responsibility on behalf of the Bank or any of its officials. This certificate is issued at the specific request of the customer.*

*Yours faithfully,*

*(Bank Official's signature & stamp)*

## 6. Queries / Responses:

(a) All enquiries / clarifications from the Applicants, related to this EOI, must be

directed in writing exclusively to the contact person(s) notified above within the prescribed time period. Enquiries received after the due date shall not be entertained.

- (b) The mode of delivering questions is through E-Mail only. No other mode of query shall be entertained.

The queries may be raised in the following format.

Sr. No.	Page No.	Clause of the EOI	Clarification required

- (c) The bidders may plan visit of GSFC Jetty, with prior approval of Head of Sikka Unit during office hours (10 a.m. to 4 p.m.) on working days upto 22<sup>nd</sup> May, 2023 for which, the mail request may please be forwarded to dithanki@gsfcltd.com.
- (d) Bidders are requested to make their own arrangements for travel upto Sikka unit as well Jetty.
- (e) After issuance of the EOI, GSFC will begin accepting questions from the applicants through E-Mail only. GSFC will endeavor to provide timely response to all the queries. GSFC will host pre bid meeting for better clarity and understanding at the office of GSFC (Sikka Unit) at following address **from 14.00 Hrs. to 17.00 Hrs. on 24.05.2023.**

Address : GSFC Limited (Sikka Unit)  
'A' Block Conference Room  
PO : Motikhavdi – 361 140.  
Dist. Jamnagar.

In case of any change in date or time or venue, the same shall be communicated through our website notification. A VC link will also be provided to interested parties, who wish to participate through VC.

- (f) However, GSFC makes no representation or warranty as to the completeness or accuracy of any response made in good faith, nor does GSFC undertake to answer all the queries that have been posed by the applicants.

## 7. AMENDMENT OF EOI DOCUMENT & CORRIGENDUM:

- GSFC reserves the right to amend this EOI document by issuing addendum/ addenda. The addendum will be posted at <https://www.gsfclimited.com/tendering> and shall be treated as a part of the EOI Document. GSFC may, at its discretion, extend the deadline for the submission of Applications.
- GSFC reserves the right to conduct changes anytime at its own discretion by a corrigendum. The corrigendum (if any) shall be posted at <https://www.gsfclimited.com/tendering>. Any such corrigendum shall be deemed to be incorporated into this EOI.



In order to provide prospective applicants reasonable time for taking the corrigendum into account, GSFC may, at its discretion, extend the last date for the receipt of EOI proposals which shall again be notified online through the portal <https://www.gsfclimited.com/tendering>

#### **8. DISCLAIMER:**

- This Expression of Interest (EOI) is not an offer by GSFC but an invitation to receive offers from interested parties for empaneling them in GSFC vendor panel for the subject services. The purpose of this EOI is to provide the necessary information that may be useful to such interested parties in formulating their proposals for registration in response to this EOI.
- No contractual obligation whatsoever shall arise from the EOI process unless and until a formal contract is signed and executed between the GSFC and the selected party.
- GSFC reserves the right to modify or even not to proceed with the proposed EOI at any stage.

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**COVERING LETTER**

Covering Letter on Letterhead of the Applicant

**<Location, Date>**

To,

.....

.....

Kind Attn. - Sh. Dear

Sir / Madam,

We, the undersigned, offer to provide our services to carry-out the work as envisaged in the Invitation for EOI.

We are hereby submitting our Expression of Interest. We understand that you are not bound to accept any proposal you receive.

We fully understand and agree to comply that on verification, if any of the information provided here is found to be misleading, we are liable to be dismissed from the EOI selection process or termination of the contract during the project.

We agree to respond by the conditions set forth in this EOI.

We hereby declare that our proposal submitted in response to this EOI is made in good faith and the information contained is true and correct to the best of our knowledge and belief.

Sincerely,

<Applicant's Name with seal / stamp>

Name: <<Insert Name of Contact>>

Title: <<Insert Title of Contact>>

Signature: <<Insert Signature>>

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**COMPANY PROFILE**

**Form 1** - General Information

**Form 2** - Summary Sheet: Organization Structure/ Legal Status/ Current Contract  
Commitments / Works in Progress

**Form 3** - Financial Capability

**Form 4** - Litigation / Arbitration History having material impact

**FORM 1 - GENERAL INFORMATION**

	General Information - Service provider details	
1.	Name of vendors/ Company / Firm	
2.	Registered Address of the firm	
3.	Business Premises Location and Address (All Offices)	
4.	Correspondence / Communication Details (Corporate Office Address)	
5.	Local Branch / Liaison Office/ Authorized Representatives	
6.	Details about the Company / Firm	
	Brief company profile including Date of Incorporation of the company and Commencement of Business	
	Type of Company / Firm: Large Scale / Medium Enterprise / Small or Micro Enterprise / Others	
	Constitution of Company / Firm: (Proprietorship / Partnership / Limited Liability Partnership /Private Limited / PSU / Society / others)	
	Ownership Structure with its status (in percentage)	
	Structure of mother corporation, joint ventures, subsidiaries, partnerships or other relevant relations with	

	Company Identification Number (CIN)/Udyog Aadhar No. (if not proprietary firm) / Director's Identification Number DIN of all directors of the Company	
	Firm / Company's valid PAN and GSTIN Nos.	
	Latest Company Assessment Report from any govt. approved credit rating agency	
7.	Details of Major customers along with list of items/services supplied to individual customers in India (extra pages may be added for more customers)	
	<b>Customer 1:</b>	
	Name & Address	
	Services Supplied	
	Contract No & Start Date	
	Contract End Date	
	Total Contract Value	
	<b>Customer 2:</b>	
	Name & Address	
	Services Supplied	
	Contract No & Start Date	
	Contract End Date	
	Total Contract Value	
8.	Any Other Relevant Information	

**FORM 2 - SUMMARY SHEET: ORGANIZATION STRUCTURE/ LEGAL STATUS/ CURRENT  
CONTRACT COMMITMENTS / WORKS IN PROGRESS**

Name of Applicant:
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The Applicant firm shall submit with EOI, the organization structure, legal status of the firm, place of Registration, principal place of business and brief on business activities undertaken by the firm, the ownership details, shareholding pattern, and details of manpower viz. discipline and geographical location wise permanent manpower strength for providing support in execution of proposed assignments/ project/ work order, names and addresses of the present Directors and the Senior Management and such other relevant details as the Applicant may like to share in the following format.

a) Corporate Profile

.....

b) Corporate Structure:

.....

c) Applicant's Technical Capacity (State total number of professional staff indicating each individual's experience / qualification):

.....

e) Applicant's Facilities and Experience in providing the subject services

.....

e) Applicant should provide information on their work performed in the last 5 years and also the current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion.

**Name and Stamp of  
Company**

**Name & Signature of the  
authorized representative of Applicant**

**Date:**

**Place :**

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### FORM 3 - FINANCIAL CAPABILITY

Name of Applicant:

1. The Applicant shall furnish complete audited annual financial year statements for last 3 years including balance sheets, profit & loss account statement, Audit Reports and all other schedules of immediately preceding financial year, self-certification of being not under liquidation, court receivership or similar proceeding.
2. Applicant should provide financial information to demonstrate firm's capability for assessment of the financial status by GSFC. If necessary, use separate sheets to provide complete banker information.

FINANCIAL INFORMATION	
Details of Company/ Firm's Banker	
Name of Bank	
Address with Telephone, Fax, Mobile, Email ID	
Bank Account Name	
Type of Account	
Account Nos	
IFSC Code	
Credit and Overdraft facility & limit	
Whether debarred/ blacklisted from Government contracts /other Government Departments /Organisation	
Whether terminated for contract non-performance?	
Whether changed Firm's name in the last 5 years (if yes, give details of previous name, registration no. and address)	

Financial information in INR	Actual :Previous years		
	2022- 2023*	2021-2022	2020- 2021
1. Total Assets			
2. Current Assets			
3. Total Liabilities			
4. Current Liabilities			
5. Sales			
6. Profit before Taxes			
7. Profit after Taxes			

\* Provisional Figures may be provided, if audited results are not available

Please attach latest valid credit rating report issued by reputed rating agency.

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**TYPES OF SERVICES PROVIDED/NOS. OF EQUIPMETS/MANPOWER HELD**

- a. Pilotage services provided at direct berthing jetties.
- b. Pilotage services provided for handling bulk Chemical/Gas tankers.
- c. No. of pilots on roll.
- d. No. of tugs owned - 30 BP tugs with Azimuth propulsion or similar maneuvering capabilities.
- e. No. of tugs owned - 15 BP conventional tugs.
- f. No. of mooring boats owned.
- g. No. of Patrol-cum-pilot boats owned.
- h. No. of trained mooring staff on roll.
- i. Mooring facilities for delivering the subject service.

\*\*\*\**end of the document*\*\*\*