

Gujarat State Fertilizers & Chemicals Ltd.

COMPARATIVE PRODUCTION & SALES STATEMENT

| Product | Q-1 2017-18 | | | Q-1 2016-17 | | |
|----------------------------------|---------------|---------------|----------------|---------------|---------------|----------------|
| | Production | Gross Sales | | Production | Gross Sales | |
| | Qty.-MT | Qty.-MT | Rs in crores | Qty.-MT | Qty.-MT | Rs in crores |
| MANUFACTURED PRODUCTS | | | | | | |
| UREA | 73795 | 63677 | 135.31 | 99514 | 81796 | 187.02 |
| A. S. | 74660 | 52765 | 85.19 | 84820 | 52812 | 90.24 |
| A.S.P. | 58570 | 48199 | 107.22 | 76400 | 48796 | 111.64 |
| N.P.K. | 18930 | 13934 | 40.80 | 6490 | 4322 | 12.05 |
| DAP | 162970 | 123594 | 366.73 | 159820 | 72792 | 230.60 |
| OTHERS | | | 22.50 | | | 30.85 |
| TOTAL FERTILIZERS | 388925 | 302169 | 757.75 | 427044 | 260517 | 662.39 |
| CAPROLACTAM | 18566 | 14001 | 207.71 | 22506 | 14067 | 146.96 |
| MELAMINE | 4011 | 3918 | 42.10 | 4106 | 5686 | 53.75 |
| NYLON-6 (FRESH) | 4265 | 3645 | 59.94 | 2453 | 2309 | 34.88 |
| MEK OXIME (TOTAL) | 967 | 703 | 8.30 | 1163 | 1154 | 13.03 |
| AMMONIA IV | 88666 | 10272 | 33.96 | 122040 | 15321 | 48.17 |
| OTHERS | | | 27.53 | | | 58.95 |
| ANONE | 16938 | 508 | 5.51 | 20998 | 908 | 8.74 |
| POWER (MWH) | 1631 | | | 10321 | | |
| POLYMERS PRODUCTS | 403 | 433 | 7.81 | 989 | 1727 | 12.89 |
| FIBRE UNIT | | | | | | |
| NYLON YARN | 755 | 570 | 12.36 | 1385 | 1213 | 25.58 |
| NYLON CHIPS | 1026 | 885 | 13.30 | 2156 | 1146 | 16.74 |
| TOTAL INDUSTRIAL PRODUCTS | | | 418.52 | | | 419.69 |
| TOTAL SALES | | | 1176.27 | | | 1082.08 |

SALES QTY AND VALUES INCLUDE TRADING SALES.

₹ IN CRORES

| | Q1 2017-18 | | | Q1 2016-17 | | |
|-------------------------------------|----------------|--------------|----------------|----------------|--------------|----------------|
| | Gross sales | ED | Net Sales | Gross sales | ED | Net Sales |
| 1. Segment Revenue | | | | | | |
| a) Fertilizer Products | 757.75 | 5.67 | 752.08 | 662.39 | 5.35 | 657.04 |
| b) Industrial Products | 418.52 | 45.10 | 373.42 | 419.69 | 41.73 | 377.96 |
| Sales/income from operations | 1176.27 | 50.77 | 1125.50 | 1082.08 | 47.08 | 1035.00 |
| | | | | | | |
| ABOVE INCLUDES | | | | | | |
| TRADING SALES FERTILIZERS | 38.15 | 0.00 | 38.15 | 19.61 | 0.00 | 19.61 |
| TRADING SALES IP | 9.99 | 0.00 | 9.99 | 37.54 | 0.00 | 37.54 |
| | 48.14 | 0.00 | 48.14 | 57.15 | 0.00 | 57.15 |