

COMPARATIVE PRODUCTION & SALES STATEMENT

Product	Q-3 2016-17			Q-3 2015-16		
	Production	Net Sales		Production	Net Sales	
	Qty.-MT	Qty.-MT	Rs in crores	Qty.-MT	Qty.-MT	Rs in crores
MANUFACTURED PRODUCTS						
UREA	106414	99296	222.12	104670	93951	326.25
A. S.	83150	82026	120.61	85460	79734	140.41
A.S.P.	75120	42749	94.82	76390	74830	192.71
N.P.K.	0	5988	14.75	0	4	0.04
DAP	60040	81958	234.56	149300	135664	504.26
OTHERS			25.67			25.47
TOTAL FERTILIZERS	324724	312017	712.53	415820	384183	1189.14
CAPROLACTAM	19927.88	15840	163.11	21977.74	14762	140.55
MELAMINE	4111	4695	44.53	3953	7036	65.80
NYLON-6 (FRESH)	4868	4597	57.93	2476	2713	36.57
MEK OXIME (TOTAL)	810	990	10.94	590	756	9.38
AMMONIA IV	123840	10862	22.52	127190	14905	40.31
OTHERS			40.87			51.42
ANONE	18731	2539	20.84	19954	804	6.14
POLYMERS PRODUCTS	0	755	0.74	1883	3536	19.38
FIBRE UNIT						
NYLON YARN	527	758	14.23	1221	877	16.21
NYLON CHIPS	787	1007	13.16	2220	1553	20.74
TOTAL INDUSTRIAL PRODUCTS			388.87			406.50

note

SALES QTY AND VALUES INCLUDE TRADING SALES . Sales values are net of EXCISE duty.

	Q3 2016-17			Q3 2015-16		
	Gross sales	ED	Net Sales	Gross sales	ED	Net Sales
1. Segment Revenue						
a) Fertilizer Products	717.18	4.64	712.54	1195.41	6.27	1189.14
b) Industrial Products	433.13	44.36	388.77	448.98	42.50	406.48
Sales/income from operations	1150.31	49.00	1101.31	1644.39	48.77	1595.62
ABOVE INCLUDES						
TRADING SALES FERTILIZERS	125.64	0.00	125.64	185.99	0.00	185.99
TRADING SALES IP	28.46	0.00	28.46	64.52	0.00	64.52
	154.10	0.00	154.10	250.51	0.00	250.51